



IMPACT REPORT 2018

(July 1, 2017 - June 30, 2018)

MISSION STATEMENT: DOORWAYS is an interfaith nonprofit organization that provides housing and related supportive services to improve quality of life and health outcomes for people affected by HIV/AIDS.

In fiscal year 2018, DOORWAYS assisted **2,902** men, women, and children in the St. Louis metropolitan area, 62 counties in outstate Missouri, and 55 counties in outstate Illinois. Services were provided by 54 full-time staff and 14 part-time staff. Additionally, 566 volunteers provided 8,326 hours of service valued at more than \$200,000!

100%

of all clients reported no income or income below the federal poverty level upon move-in.



68% Male **32% Female**

*<1% clients identified as transgender

OPENING DOORS: THE NEED CONTINUES

Thanks to medical breakthroughs, people no longer have to die from HIV/AIDS....BUT MANY STILL DO! Who are they? They are poor. They are mentally ill. They are homeless. They are vulnerable and invisible, ignored by society. The response is clear: **housing is healthcare.**

Stable housing improves access to medical care, increases treatment compliance, reduces transmission risk behaviors, improves health outcomes, and generates hope for a better life. DOORWAYS provides housing through six program platforms: Cooper House, Residential, Jumpstart, Emergency Housing, Own Home Subsidies, and Outstate—each described in this report.

But housing alone is not enough. There are many factors that accompany poverty, homelessness, and illness—such as substance use, mental health conditions, limited



education/work experience, developmental disabilities, trauma/domestic violence—and these must be addressed in order to move forward.

As the largest organization in the state serving only individuals and families affected by HIV, DOORWAYS supplements its housing programs with a thorough intake assessment, an intensive case management approach, targeted referrals, and vital supportive services to focus on individual needs and personal capacity, offering each person and family compassionate housing, health, and hope for a better future.

Cooper House = 36

Jumpstart = 82

Residential = 204

Outstate = 230

Emergency Housing = 388

Subsidies = 1,960

In FY 2018, **DOORWAYS** assisted **2,902** men, women, and children through six platforms of service.

Recognizing 30 years of service to homeless individuals and families affected by HIV/AIDS!

SIX PROGRAM PLATFORMS OF SERVICE

EMERGENCY HOUSING

With a year of explosive growth, DOORWAYS supplied **16,393 nights of secure shelter** to 286 client households and their families, serving a total of 388 people (16% children).



OWN HOME SUBSIDIES

DOORWAYS allocated **\$2,129,441** of federal, state, city, and private funds as subsidies for rent, utilities, deposits, and other housing payments to prevent homelessness for **1,057 households** with 1,810 people—1,073 (59%) were clients, 274 (15%) were adult family members, and 463 (26%) were children. The utilities portion of this funding totaled \$726,766, serving 957 clients.



RESIDENTIAL PROGRAM

DOORWAYS provided permanent housing to 204 people in 103 apartments in seven apartment buildings: 105 were clients and 99 were other family members. The Family Residential Complex primarily houses parents with children—**47% of the residents are under the age of 18**, and 74% of the clients are female. Of those returning surveys after attending self-development workshops addressing solutions to life-limiting challenges, 96% noted an increase in knowledge and 93% reported an intention to modify behavior to improve their quality of life.



COOPER HOUSE

DOORWAYS provided supportive housing with 24-hour care, health services, and social services to **38 homeless adults who were unable to live independently due to health issues**. But, housing, nutrition, and supportive health services can reverse the effects of HIV/AIDS: **97% of the residents improved or maintained viral load counts**, and 85% achieved healthy weights.



THE JUMPSTART PROGRAM

In FY 2018, DOORWAYS transitioned into stable, supportive housing **21 homeless families with children** at great risk of severe and chronic hardship. The households included 82 total family members, 57% of which were children. Sixty percent of the clients were female, and 90% of the households were single-parent families. During the year, nine participants secured employment, and two enrolled in college classes.



THE OUTSTATE PROGRAM

Through subcontractors in rural Missouri and Illinois, DOORWAYS provided rent subsidies, utility assistance, security deposits, and master leasing to 230 people—136 clients, 39 other adults, and 55 (24%) children. Forty-eight percent of the Missouri clients and a staggering 94% of the Illinois clients report **income levels at 0-30% of the Area Median Income, which means extreme poverty**.



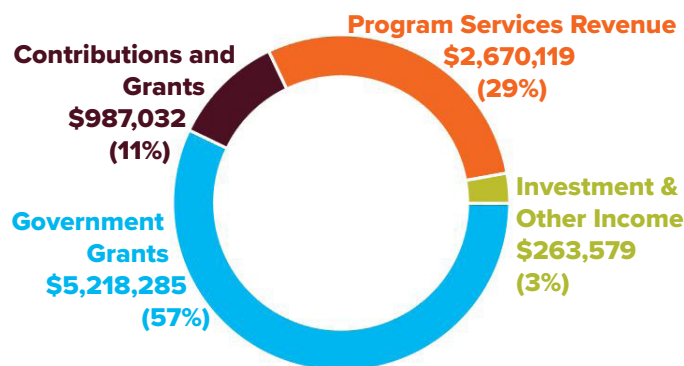
EMPLOYMENT ASSISTANCE

As housing stability and supportive services lead to improved health and increased hope, those clients able and ready to seek employment are supported by the DOORWAYS Employment Specialist. In FY 2018, she assisted 48 residents with securing employment in a variety of positions. She continues to work on employment efforts with another 36. These sessions range from resume preparation, job search steps, dress for success, interviewing skills, and submitting applications, to listening and encouragement to build confidence and motivation.



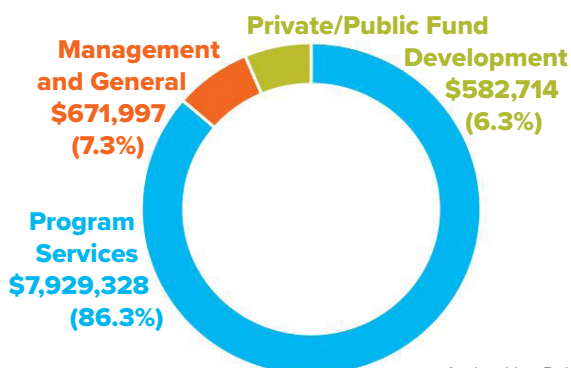
FY 2018 FINANCIAL SNAPSHOT

Revenues = \$9,139,015



Expenses = \$9,184,039 *

* Includes non-cash depreciation expense of \$569,473



Audited by: RubinBrown

NOTABLE ACCOMPLISHMENTS

- February 2018 marked our **30th anniversary**, continuing as one of the **oldest and most comprehensive HIV/AIDS service providers** in the area—gaining status as the official HIV “Front Door” for the City of St. Louis Homeless Division Continuum of Care Coordinated Entry Program, and attracting visits from other housing providers to discuss best practices.
- DOORWAYS was selected by the Women’s Foundation of Greater St. Louis as a **top employer of Women in the Workplace**. Our President & CEO was named President of the **National AIDS Housing Coalition**. She was also appointed as Vice-Chair of the Missouri Housing Trust Fund Advisory Board and co-chair of a Regional Health Commission feasibility study.
- DOORWAYS launched a new coordinated **case management software** to streamline data tracking and reporting, implemented the Housing First Model of service within all programs, opened a part-time health clinic at the Family Residential Complex with University of Missouri St. Louis Doctor of Nursing Practice students, and **broke records in numbers served** in our emergency housing program.
- We received strong leadership and guidance from a diverse Board of Directors that completed an **extensive facilities review** led by expert volunteers, developed and adopted a **new strategic plan** with bold initiatives for increasing services and expanding facilities, and advocated for the agency and its clients.
- The agency continued to operate with **exemplary fiscal responsibility** evidenced by a clean audit with no findings, creating a sound agency reputation leading to **supplemental funding** through HOPWA (Housing Opportunities for Persons with AIDS), **expanded awards** through the Missouri Housing Trust Fund, new funding from the Community Development Block Grant, the **largest “Fund The Need”** revenue in the history of the RED gala, plus generous private donations from individuals, foundations, faith organizations, etc.



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Opal M. Jones, President & CEO

THANK YOU FOR YOUR SUPPORT

Generous contributions and grants from our many funding sources are a critical piece of our budget. On behalf of the clients of DOORWAYS, thank you for your gifts and awards. Every dollar is urgently needed for us to help as many people as possible. Not only are clients devastated when funds are depleted, but so are our staff who strive passionately to take care of our clients and their families. Please continue generously supporting DOORWAYS and, if possible, stretch your gift to assure our ability to respond to expanding need and decreasing public funding. We are most grateful for your partnership to bring housing, healthcare, and hope to homeless individuals and families affected by HIV/AIDS.

DOORWAYS BOARD OF DIRECTORS

(Members for any part of the time period July 1, 2017 - June 30, 2018)

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MANY WAYS TO HELP

Please visit our web page for more information about DOORWAYS. Click the **GET INVOLVED** link to learn about donations, fundraising events, matching gifts, tax credits, Keystone Society, Friends In Deed, volunteer opportunities for individuals and groups, pre-arranged supplies drives, and more! As a tribute or memorial to those you love, purchase a brick for the Guidici-Tinlin Garden. Plus, sign-up for our monthly e-newsletter, so you never miss DOORWAYS news!

www.doorwayshousing.org



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